WOUNDS UK

CATEGORY: MOISTURE-ASSOCIATED SKIN DAMAGE (MASD)

MEDI DERMA-PRO Foam & Spray Incontinence **Cleanser and Skin Protectant Ointment**

MAKING THE CASE

INTRODUCTION

An important function of the skin is to act as a barrier to moisture, irritants and bacteria. Maintenance of the skin's integrity and preservation of its barrier function is a critical nursing responsibility to prevent potentially complex concerns, like Incontinence-Associated Dermatitis (IAD) and other types of Moisture-Associated Skin Damage (MASD; Fletcher et al, 2020).

The term IAD refers to skin breakdown caused by exposure to urine or faeces, while MASD is an umbrella term referring to damage caused by prolonged exposure to moisture from incontinence, exudate, stoma effluent, perspiration, or other bodily fluids (Fletcher et al, 2020).

IAD can be expensive and time-consuming to treat; as well as being painful and debilitating for patients, it is associated with reduced quality of life (Fletcher et al, 2020; Raepsaet et al, 2021). Moreover, the presence of IAD leads to a greater likelihood of developing pressure ulcers due to increased susceptibility to damage from extrinsic factors such as pressure, friction and shearing (Freitas, 2021).

Management of potential skin breakdown requires the use of skin barrier products, such as Medi Derma-PRO Skin Protectant Ointment and Medi Derma-PRO Foam & Spray Incontinence Cleanser, which are part of the Total Barrier Protection Strategy from Medicareplus International (Freitas, 2021).

HOW IT WORKS: MEDI DERMA-PRO CLEANSER AND OINTMENT

Combined use of Medi Derma-PRO Cleanser and Ointment provides maximum barrier protection on moderate to severe skin damage associated with incontinence, exudate and periwound maceration to prevent the breakdown of skin. Starting Medi Derma-PRO at the first signs of further skin excoriation will improve



- Triager Modes:
- To use, turn the nozzle to the
 position.

· For Foam mode: Ensure the nozzle flap is closed and pull the lever in firmly.

For Spray mode: Open the nozzle flap and pull the lever in firmly.



Application: Apply directly to the skin or onto a wash cloth

For MEDI DERMA-PRO Cleanser:



Cleansing: Gently wipe the area clean, minimising

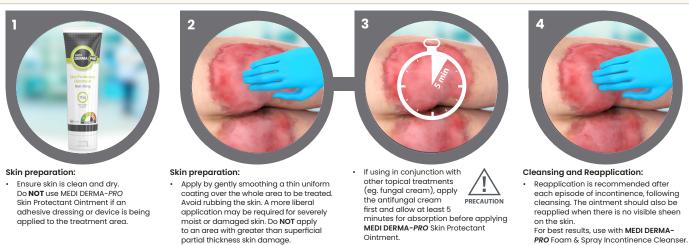
application of pressure and/or friction No rinse required



Pat dry or leave to air dry where possible.

For MEDI DEMMA-PRO Cleanser: Contraindications: 1. Do NOT use where there are any known allergies or sensitivity to the ingredients Precautions: 1. Consult your clinician should any signs of skin reaction occur following product application; 2. For single patient, multiple use; 3. For external use only and as directed; 4. Do NOT use past expiry date or if product is damaged; once opened, product can be used through to expiry date; 5. Keep out of reach of children; 6. Do NOT use with adhesive dressings or appliances (Please refer to the Application Guide for detailed information on product application, contraindications & precautions).

Figure 1. Application of Medi Derma-PRO Foam & Spray Incontinence Cleanser. For skin protection & moisturisation (after incontinence or when cleaning the periwound area).



For MEDI DERMA-PRO Skin Protectant Ointment:

Contraindications: 1. Do NOT use where there are any known allergies or sensitivity to the ingredients; 2. Do NOT use where there are any known allergies or sensitivity to the ingredients; Precautions: 1. Consult your clinician should any signs of skin reaction occur following product application; 2. For single patient, multiple use; 3. For external use only and as directed; 4. Do NOT use past expiry date or if product is damaged; once opened, product can be used through to expiry date; 5. Keep out of reach of children; 6. Do NOT use on uncovered areas of skin during phototherapy treatment.

Figure 2. Application of the Medi Derma-PRO Skin Protectant Ointment. For skin protection and restoration - following cleansing.



MAKING THE CASE

Explanation of how to use this guide: This document can be used to make the case for implementing effective prevention and management measures and may be supported by data from your own care setting. As well as economic impact, it is important to know the impact of interventions on patient quality of life and outcomes.

clinical outcomes and enhance the patient's quality of life. Most clinicians in the UK rely on Medi Derma-PRO for both adult and paediatric/neonatal skin care and have them listed on their pathways.

Medi Derma-PRO Cleanser [See Figure 1] gently cleanses the skin in incontinence and wound care before applying Medi Derma-PRO Ointment or other barrier products like Medi Derma-S Barrier Cream or Medi Derma-S Barrier Film.

It effectively removes even dried-on bodily fluids, such as urine, faeces, blood, exudate, or any residual barrier product. As a no-rinse and non-sting formulation, it minimises skin rubbing and potential friction damage, enhancing patient comfort.

The cleanser has been designed as an ergonomic spray bottle with foam and spray modes for ease of use:

- a spray, which is suitable for lighter soiling, and
- a foam that stays on the skin more easily, for use on heavy soiling and difficult-to-reach areas (refer to Instructions for Use)

Medi Derma-PRO Ointment [See Figure 2] forms a long-lasting, resilient, hydrophobic protective barrier that protects skin from moisture and irritants, such as urine and faeces, and prevents trauma and irritation (Waller and Cole, 2023). Its tacky consistency ensures adherence to moist and dry skin and on the periwound. The ointment should be evenly applied across the treatment area without rubbing it in, with more ointment needed for particularly wet or sore areas of skin.

BENEFITS OF MEDI DERMA-PRO

The Total Barrier Protection strategy intends to support users in selecting the right product for the right level of skin damage, reducing the use of expensive products when they are not clinically indicated [See Figure 3].

Clinical and Patient Benefits

Various sources of evidence support Medi Derma-PRO's efficacy and patient benefits [See Box 1]. For example, Medi Derma-PRO has been shown to effectively reduce pain and improve skin integrity in end-of-life (EOL) patients at increased risk of MASD (Mahan and Cole, 2022). A recent case study has also shown that Medi Derma-PRO can be used to treat IAD in darker skin tones, where erythema of the skin may appear paler, darker, purple, dark red or yellow (Waller and Cole, 2023) [Figure 4].



Figure 4. Treatment of IAD on dark skin tone (Before and After) (Waller and Cole, 2023)

BENEFITS OF MEDI DERMA-PRO OVER COMPETITOR PRODUCTS VALUE-ADDED MORE PRODUCT LOWER COST MORE APPLICATIONS SFRVICES COST SAVINGS CORRECT PRODUCT USUAGE MEDI DERMA-PRO CLEANSER MEDI DERMA-PRO CLEANSER contains 250ml, compared to only is 14% cheaper * than the competitor Our clinical resources, training and 235ml with the competitor foam and foam and spray incontinence cleanser value-added services support correct spray incontinence cleanser MEDI DERMA-PRO OINTMENT product range is 18% cheaper * than the competitor skin protectant ointment * Drug Traffic Pricing August'24 data (National Health Service Business Services Authority, 2024) Box 1. Evidence of efficacy benefits of Medi Derma-PRO Four case studies indicated that Medi Derma-PRO was more effective showed a trend towards improved overall skin condition, effectively providing skin barrier protection (Bradbury et al, 2017) than the existing treatments for severe skin damage, leading to reduced pain, elevated mood, improved quality of life, quicker healing, In a study examining product transfer and urine absorption, Medi Derma-PRO Ointment performed similarly to market-leading and potentially less hospital admission and nursing care (Waller and Cole, 2023)

- In a study with 110 evaluations (n=85 clinicians), 71% noted skin improvement with Medi Derma-PRO Ointment and Cleanser, while 28% reported comparable results to previous barrier products (Freitas, 2021)
- In a case series evaluation of 50 patients with varying degrees of IAD and conditions such as erythema and excoriation, Medi Derma-PRO

Figure 3. Benefits of Medi Derma-PRO over competitor products

References

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- products, with minimal impact on incontinence pad absorbency (Dykes and Bradbury, 2016)
- Best Practice states that using Medi Derma-PRO Cleanser instead of soap and water retains healthy skin, improves patient outcomes, prevents further skin breakdown and saves carer time (National Institute for Health and Clinical Excellence, 2007)

For more information on Medi Derma-PRO ointment and cleanser, please email marketing@medicareplus.co.uk

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